



CERTIFIED IT DEVICE REPAIRS

LONG
LIVE
TECH

POWERED BY  RELECTRO

Extend device life and eliminate unnecessary costs

Reduce costs and maximize the value of every technology investment with Sage's secure, easy-to-implement repair program. Our certified services address damages and failures that are not covered by manufacturer warranties or service agreements, helping you avoid costly replacements and the expense of purchasing extended warranties for every device. Repaired devices can be returned to the original user or safely stored in a Sage depot for future redeployment.



**FIX OUT-OF-WARRANTY
FAILURES**



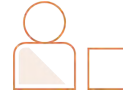
**EXTEND
DEVICE
LIFECYCLE**



SECURE



**EASY TO
IMPLEMENT**



**REPAIR &
RETURN**



**REPAIR &
REDEPLOY**

Why repair delivers significant cost savings

Because out-of-warranty and accidental damage typically impact only about 10% of enterprise devices, organizations can reduce costs by paying for repairs as they arise rather than purchasing new replacement devices or investing in extended warranties for every asset.

	DEVICE REPAIR	EXTENDED WARRANTY	DEVICE REPLACEMENT
DEVICE QUANTITY	10% of 5,000 = 500	5,000	10% of 5,000 = 500
COST PER DEVICE*	\$215	\$35	\$750
TOTAL COST	\$107,500	\$175,000	\$375,000

**Estimated average cost*

SAVINGS: \$67,500

SAVINGS: \$267,500

Request a customized repair cost analysis for your device fleet.

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Device repair is the smarter IT lifecycle strategy

Repair isn't just a quick fix. It's a smart strategy that wins on every level. By extending the life of your technology, repair helps reduce costs, minimize disruption, support sustainability goals, and keep your teams productive. It's a lifecycle strategy that benefits your budget, your workforce, and the environment.



	DEVICE REPAIR The Smarter Choice	EXTENDED WARRANTY Higher Cost, Uncertain ROI	DEVICE REPLACEMENT Highest Cost, Lowest ROI
TOTAL COST*	\$107,500 Lowest total cost	\$175,000 1.6x more expensive than repair	\$375,000 3.5x more expensive than repair
DOWNTIME	Days fast turn-around; users can resume their work	Unpredictable claims and approvals can cause delays	Weeks+ longer procurement and deployment time
DEVICE LIFECYCLE	Extended devices stay in service longer	Short-term Fix doesn't prevent future failures	Reset restarts the lifecycle
SUSTAINABILITY	High Impact reduces e-waste and carbon footprint	High Impact reduces e-waste and carbon footprint	Low Impact more e-waste, more carbon consumption
ROI	Highest ROI lower costs, productive users, longer device life	Moderate ROI fixed cost with variable value	Lowest ROI high costs, shorter value cycle

*Estimated average cost

About our Repair Services

POWERED BY  RELECTRO

At Sage, secure electronics reuse is at the heart of our mission. Through RELECTRO, a Sage Sustainable Electronics company, we help organizations maximize device value through certified repair, refurbishment, and redeployment services. Together, we enable IT teams to extend device lifecycles, increase the availability of like-new technology, and reduce environmental impact. We do all this while maintaining the highest standards of data security through our NAID-certified processes.

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